

#### **Item 4. AONB Partnership budgets update**

##### **1. Summary**

This paper gives an update on AONB Partnership budgets for 2017-18 and beyond.

##### **2. Background – notes on budget tables**

- i. Salary costs are reduced from the original 2017-18 budget due to the Sustainable Tourism Officer choosing to reduce hours from full time to 3 days/week (from 1<sup>st</sup> June 2017).
- ii. NI has gone up for 2018-19 and the employer's monthly pension contribution has gone up from 13.5% to 14.8%. These costs have been adjusted for 2018-19 and 2019-20 budgets.
- iii. Rent for 2016-17 was billed late within 2017-18 and the amount was kept in reserves. (2017-18 rent will almost certainly not be billed within this Financial Year, so the reserve would be added to by this amount for payment within 2018-19).
- iv. The Business Rates Relief application was unsuccessful. The rateable value has however also been appealed, and we are waiting to hear on this. Unit 9 is in the process of being registered for rates (for some unknown reason it wasn't already), so there may be some backdated rates due.
- v. Telford & Wrekin Council's core contributions for the next three years have been paid up front, and these will be brought from reserves on an annual basis, in order to show in the budgets.
- vi. A case is being made to HLF for us to recoup the costs of additional time put in by Nigel within 2016-17 to interpretation projects on the Landscape Partnership Scheme.
- vii. We will be bidding competitively in January for Cath to fulfil the Area Facilitator role in the Upland Commons project. A tentative potential income from this has been included in the budget projections for 2018-19 and 2019-20 for the time being.
- viii. For the final submission to Defra on the Conservation Board proposal, budgets for 2018-19 were adjusted to show the organisation as still hosted by the Council, and from 2019-20 as independent. As stated in paper 5, the Shropshire Council contribution will need reaffirming, as the basis on which this was negotiated has changed. At present, a roll forward of the 2017-18 arrangement is shown for 2018-19, but the net SC contribution of this (£9,540) is much less than the £25k pledged for this year for an independent body.
- ix. Income earning in 2017-18 has gone well, and a small surplus to reserves is expected at the year end.

##### **3. RECOMMENDATION:**

**The Transition Board is recommended to comment on the budgets and accompanying notes.**

This paper has been prepared by Phil Holden, AONB Partnership Manager. For further details contact 01743 254741/ [phil.holden@shropshire.gov.uk](mailto:phil.holden@shropshire.gov.uk).

**Appendix 1 AONB Partnership summary budget 2016-20**

**Appendix 2 AONB Partnership budgets 2016-20**

## Shropshire Hills AONB Partnership Summary Budget 2017-20

| Expenditure  | As hosted by Shropshire Council |                                   |                 | As Conservation Board |
|--|---------------------------------|-----------------------------------|-----------------|-----------------------|
|  | 2016-17 (actual outturn)        | 2017-18 projected                 | 2018-19         | 2019-20               |
| <b>Core budget</b>                                     |                                 |                                   |                 |                       |
| Staff costs (inclusive of NI, pension, training, T&S)  | £205,662                        | £197,173                          | £210,116        | £209,129              |
| Office costs (1)                                       | £21,487                         | £33,588                           | £31,560         | £36,672               |
| Support services                                       | £31,290                         | £31,290                           | £31,290         | £17,500               |
| Promotional Activity                                   | £2,850                          | £1,005                            | £660            | £660                  |
| Partnership running costs (including development work) | £5,827                          | £4,170                            | £6,250          | £6,300                |
| <b>Core total</b>                                      | <b>£267,115</b>                 | <b>£267,226</b>                   | <b>£279,876</b> | <b>£270,261</b>       |
| <b>Projects (2)</b>                                    |                                 |                                   |                 |                       |
| Rivers   | £151,943                        | £103,070                          | £88,688         |                       |
| Shuttles   | £22,530                         | £17,113                           | £20,604         | £20,704               |
| Conservation Fund                                      | £23,000                         | transferred to AONB Trust charity |                 |                       |
| Stiperstones & Corndon Landscape Partnership Scheme    | £482,724                        | £684,753                          |                 |                       |
| <b>GRAND TOTAL</b>                                     | <b>£947,312</b>                 | <b>£1,072,162</b>                 | <b>£389,168</b> | <b>£290,965</b>       |
|  |                                 |                                   |                 |                       |
| Income   | 2016-17 (actual outturn)        | 2017-18                           | 2018-19         | 2019-20               |
| <b>Core budget</b>                                     |                                 |                                   |                 |                       |
| Defra AONB Single Pot                                  | £186,416                        | £189,623                          | £192,884        | £196,202              |
| Shropshire Council                                     | £40,830                         | £40,830                           | £40,830         | £25,000               |
| Telford & Wrekin Council                               | £2,694                          | £2,694                            | £2,694          | £2,694                |
| Earned income match funding into core budget           | £37,175                         | £34,079                           | £43,468         | £46,365               |
| <b>Core total</b>                                      | <b>£267,115</b>                 | <b>£267,226</b>                   | <b>£279,876</b> | <b>£270,261</b>       |
| Project funding, various sources (including in kind)   | £670,279                        | £780,716                          | £97,214         | £14,970               |
| Project funding match to be met from earned income     | £9,919                          | £24,220                           | £12,079         | £5,734                |
| <b>GRAND TOTAL</b>                                     | <b>£947,313</b>                 | <b>£1,072,162</b>                 | <b>£389,168</b> | <b>£290,965</b>       |

|   | 2016-17 (actual outturn) | 2017-18        | 2018-19        | 2019-20        |
|---|--------------------------|----------------|----------------|----------------|
| Project funding match from AONB budget to be met from earned income | £9,919                   | £24,220        | £12,079        | £5,734         |
| Earned income match funding into core budget                        | £37,175                  | £34,079        | £43,468        | £46,365        |
| Surplus (+) or deficit (-) to reserves                              | £10,252                  | £8,510         |                |                |
| <b>Total earned income required/ achieved</b>                       | <b>£57,346</b>           | <b>£66,809</b> | <b>£55,547</b> | <b>£52,099</b> |

## Shropshire Hills AONB Partnership Budget 2016-20

| Expenditure  | 2016-17             | 2017-18            | 2017-18           | 2017-18                      | 2017-18                          | 2018-19           | 2019-20                               |
|--|---------------------|--------------------|-------------------|------------------------------|----------------------------------|-------------------|---------------------------------------|
|  | year end<br>outturn | budget<br>(as bid) | revised<br>budget | actual<br>spend at<br>Nov 17 | predicted<br>year end<br>outturn | outline<br>budget | outline<br>budget (as<br>independent) |
| <b>Staff costs (inclusive of NI, pension, training, T&amp;S)</b> | <b>£205,662</b>     | <b>£204,940</b>    | <b>£197,435</b>   | <b>£137,386</b>              | <b>£197,173</b>                  | <b>£210,116</b>   | <b>£209,129</b>                       |
| AONB Partnership Manager (full time)                             | £55,328             | £55,703            | £57,328           | £39,705                      | £57,299                          | £57,860           | £57,573                               |
| Natural Environment Officer (full time)                          | £37,880             | £37,725            | £39,138           | £27,026                      | £38,978                          | £39,362           | £39,257                               |
| Sustainable Tourism Officer (0.6 FTE)                            | £37,723             | £37,829            | £25,692           | £18,576                      | £25,687                          | £23,596           | £23,271                               |
| Community & Landscape Officer (full time)                        | £37,610             | £37,629            | £39,076           | £26,923                      | £38,875                          | £39,312           | £39,111                               |
| Promotions Officer (0.6 FTE)                                     | £20,071             | £20,348            | £20,890           | £14,439                      | £20,846                          | £21,067           | £20,951                               |
| Administrator (0.68 FTE)   | £17,049             | £15,705            | £15,311           | £10,718                      | £15,488                          | £15,685           | £15,616                               |
| Funding & Programmes Officer (0.3 FTE)                           |                     |                    |                   |                              |                                  | £13,233           | £13,351                               |
| <b>All posts by subjective</b>                                   | <b>£205,662</b>     | <b>£204,940</b>    | <b>£197,173</b>   | <b>£137,386</b>              | <b>£197,173</b>                  | <b>£196,883</b>   | <b>£195,778</b>                       |
| Salary   | £154,264            | £154,716           | £145,153          | £97,385                      | £145,153                         | £144,738          | £146,198                              |
| NI   | £14,729             | £14,772            | £13,275           | £8,935                       | £13,275                          | £13,213           | £13,347                               |
| Superannuation   | £20,825             | £20,886            | £21,483           | £14,413                      | £21,483                          | £21,422           | £21,637                               |
| Pension lump sum   | £12,740             | £12,620            | £15,210           | £15,210                      | £15,210                          | £15,210           | ?                                     |
| Travel & Subsistence   | £1,591              | £996               | £1,294            | £784                         | £1,294                           | £1,250            | £1,346                                |
| Training   | £1,512              | £950               | £759              | £659                         | £759                             | £1,050            | £1,050                                |
| FRS17/ IAS pension costs   |                     |                    |                   |                              |                                  |                   | £12,200                               |
| <b>Office costs</b>  | <b>£21,487</b>      | <b>£30,660</b>     | <b>£46,855</b>    | <b>£22,346</b>               | <b>£33,588</b>                   | <b>£31,560</b>    | <b>£36,672</b>                        |
| Rent, electricity and broadband                                  | £5,839              | £10,100            | £30,795           | £15,204                      | £16,841                          | £15,950           | £19,140                               |
| Rates  | £4,425              | £6,100             | £6,100            | £0                           | £6,118                           | £6,100            | £6,100                                |
| Waste collection & cleaning materials                            | £814                | £860               | £860              | £214                         | £250                             | £860              | £1,032                                |
| Office equipment & maintenance                                   | £1,401              | £900               | £900              | £950                         | £1,050                           | £700              | £840                                  |
| Printing & stationery  | £3,146              | £2,000             | £2,000            | £2,028                       | £2,200                           | £1,750            | £2,100                                |
| Postage & telecommunications                                     | £1,339              | £5,900             | £1,400            | £1,391                       | £1,600                           | £1,400            | £1,700                                |
| Office vehicles  | £4,212              | £4,800             | £4,800            | £2,558                       | £5,529                           | £4,800            | £5,760                                |
| OS licence fees (Clun walks book)                                | £310                |                    |                   |                              |                                  |                   |                                       |
| <b>Support services</b>  | <b>£31,290</b>      | <b>£31,290</b>     | <b>£31,290</b>    | <b>£0</b>                    | <b>£31,290</b>                   | <b>£31,290</b>    | <b>£17,500</b>                        |
| IT   |                     |                    |                   |                              |                                  |                   | £5,000                                |
| Public liability insurance                                       |                     |                    |                   |                              |                                  |                   | £1,500                                |
| HR support   |                     |                    |                   |                              |                                  |                   | £3,000                                |
| Finance  |                     |                    |                   |                              |                                  |                   | £4,000                                |
| Payroll  |                     |                    |                   |                              |                                  |                   | £4,000                                |
| <b>Promotional Activity</b>                                      | <b>£2,850</b>       | <b>£550</b>        | <b>£650</b>       | <b>£755</b>                  | <b>£1,005</b>                    | <b>£660</b>       | <b>£660</b>                           |
| Website hosting  | £182                | £200               | £200              | £150                         | £150                             | £240              | £240                                  |
| Other promotion (in 16-17 Clun walks book for resale)            | £2,650              | £200               | £200              | £250                         | £500                             | £240              | £240                                  |
| Friends of the Shropshire Hills AONB                             | £0                  | £150               | £150              | £355                         | £355                             | £180              | £180                                  |
| Sustainable Business Network                                     | £18                 |                    | £100              | £0                           | £0                               |                   |                                       |
| <b>Partnership running costs</b>                                 | <b>£5,827</b>       | <b>£4,600</b>      | <b>£6,712</b>     | <b>£3,734</b>                | <b>£4,170</b>                    | <b>£6,250</b>     | <b>£6,300</b>                         |
| AONB Partnership and sub-groups                                  | £1,816              | £1,700             | £1,700            | £570                         | £670                             | £1,200            | £1,200                                |
| Subscriptions (NAAONB, Europarc Federation, etc)                 | £3,012              | £2,900             | £3,012            | £2,765                       | £3,000                           | £3,050            | £3,100                                |
| Development work (structure)                                     | £749                |                    | £1,000            | £0                           | £0                               | £1,000            | £1,000                                |
| Development work (projects)                                      | £250                |                    | £1,000            | £400                         | £500                             | £1,000            | £1,000                                |
| <b>CORE TOTAL</b>  | <b>£267,115</b>     | <b>£272,040</b>    | <b>£282,942</b>   | <b>£164,221</b>              | <b>£267,226</b>                  | <b>£279,876</b>   | <b>£270,261</b>                       |
| <b>RIVERS</b>  |                     |                    |                   |                              |                                  |                   |                                       |
| Staff costs (inclusive of NI, pension, training, T&S)            | £25,992             | £24,333            | £24,333           | £20,352                      | £24,333                          | £20,803           |                                       |
| Office costs & management  | £2,378              | £2,226             | £2,226            | £0                           | £2,226                           | £2,226            |                                       |
| Habitat restoration  | £54,316             | £46,500            | £46,500           | £6,743                       | £46,500                          | £35,648           |                                       |
| Training & volunteer support                                     |                     | £490               | £490              | £22                          | £490                             | £490              |                                       |
| Survey & equipment   | £391                | £83                | £83               |                              | £83                              | £83               |                                       |
| Woodland creation (Woodland trust supported)                     | £7,844              | £5,000             | £5,000            | £1,760                       | £5,000                           | £5,000            |                                       |
| Volunteer activity (in kind)                                     | £14,209             | £5,000             | £5,000            |                              | £5,000                           | £5,000            |                                       |
| Landowner contributions (in kind)                                | £17,048             | £3,188             | £3,188            |                              | £3,188                           | £3,188            |                                       |
| Natural England match activity                                   | £16,250             | £16,250            | £16,250           |                              | £16,250                          | £16,250           |                                       |
| Environment Agency funded project                                | £13,515             |                    |                   | £671                         |                                  |                   |                                       |
| <b>Total</b>   | <b>£151,943</b>     | <b>£103,070</b>    | <b>£103,070</b>   | <b>£28,877</b>               | <b>£103,070</b>                  | <b>£88,688</b>    |                                       |
| <b>SHUTTLES</b>  |                     |                    |                   |                              |                                  |                   |                                       |
| Long Mynd & Stiperstones service operating costs                 | £20,580             | £18,480            | £18,480           | £15,398                      | £15,398                          | £18,480           | £18,480                               |
| Leaflet for next season  | £910                | £740               | £900              |                              | £900                             | £900              | £900                                  |
| Miscellaneous running costs                                      | £10                 | £400               | £100              | £130                         |                                  |                   | £100                                  |
| Extra promotion  |                     |                    | £300              |                              |                                  | £300              | £300                                  |
| Management fee   | £1,030              | £981               | £981              |                              | £815                             | £924              | £924                                  |
| <b>Total</b>   | <b>£22,530</b>      | <b>£20,601</b>     | <b>£20,761</b>    | <b>£15,528</b>               | <b>£17,113</b>                   | <b>£20,604</b>    | <b>£20,704</b>                        |
| <b>SUB TOTAL</b>   | <b>£441,588</b>     | <b>£395,711</b>    | <b>£406,773</b>   | <b>£208,626</b>              | <b>£387,409</b>                  | <b>£389,168</b>   | <b>£290,965</b>                       |

| <b>Expenditure</b>  | 2016-17<br><i>year end<br/>outturn</i>           | 2017-18<br><i>budget<br/>(as bid)</i> | 2017-18<br><i>revised<br/>budget</i> | 2017-18<br><i>actual<br/>spend at<br/>Nov 17</i> | 2017-18<br><i>predicted<br/>year end<br/>outturn</i> | 2018-19<br><i>outline<br/>budget</i> | 2019-20<br><i>outline<br/>budget (as<br/>independent)</i> |
|---|--|---------------------------------------|--------------------------------------|--|--|--------------------------------------|---|
| <b>CONSERVATION FUND</b>  |  |                                       |                                      |  |  |                                      |   |
| Grants  | £23,000  |                                       | to come under<br>new charity         |  |  |                                      |   |
| <b>TOTAL</b>  | <b>£23,000</b>                                   |                                       |                                      |  |  |                                      |   |
| <b>STIPERSTONES &amp; CORNDON HILL COUNTRY LANDSCAPE PARTNERSHIP SCHEME</b> |  |                                       |                                      |  |  |                                      |   |
| Delivering conservation outcomes to natural heritage                        | £73,223  | £115,657                              | £115,657                             | £98,819  | £154,580   |                                      |   |
| Delivering conservation outcomes to built heritage                          | £76,374  | £10,160                               | £10,160                              | £50,158  | £56,765  |                                      |   |
| Delivering community participation outcomes                                 | £24,476  | £20,907                               | £20,907                              | £17,387  | £30,303  |                                      |   |
| Volunteer time  | £10,400  |                                       |                                      |  |  |                                      |   |
| Delivering access outcomes  | £11,368  | £29,494                               | £29,494                              | £6,842   | £41,704  |                                      |   |
| Delivering learning outcomes  | £82,541  | £67,085                               | £67,085                              | £67,663  | £106,255   |                                      |   |
| Delivering training & skills outcomes                                       | £45,163  | £63,680                               | £63,680                              | £52,698  | £78,269  |                                      |   |
| Overheads: Staff team   | £147,596   | £167,300                              | £167,300                             | £101,885   | £186,176   |                                      |   |
| Overheads: Professional fees  |  |                                       |                                      |  | £5,963   |                                      |   |
| Overheads: Scheme office  | £6,280   | £6,560                                | £6,560                               | £4,620   | £10,627  |                                      |   |
| Other Scheme costs & overheads (project equipment)                          | £5,301   | £11,367                               | £11,367                              | £13,787  | £14,111  |                                      |   |
| <b>Total</b>  | <b>£482,724</b>                                  | <b>£492,210</b>                       | <b>£492,210</b>                      | <b>£413,859</b>                                  | <b>£684,753</b>                                      |                                      |   |
| <b>GRAND TOTAL</b>  | <b>£947,312</b>                                  | <b>£888,721</b>                       | <b>£898,983</b>                      | <b>£622,485</b>                                  | <b>£1,072,162</b>                                    | <b>£389,168</b>                      | <b>£290,965</b>   |
| <b>MATCH REQUIRED &amp; UNATTACHED INCOME</b>                               |  |                                       |                                      |  |  |                                      |   |
|   | 2016-17<br><i>predicted year<br/>end outturn</i> | 2017-18<br><i>budget<br/>(as bid)</i> | 2017-18<br><i>revised<br/>budget</i> |  |  | 2018-19<br><i>outline<br/>budget</i> | 2019-20<br><i>outline<br/>budget</i>                      |
| <u>Cash contributions needed</u>  |  |                                       |                                      |  |  |                                      |   |
| Earned income required into core  | £37,175  | £43,663                               | £49,795                              |  | £34,079  | £43,468                              | £46,365   |
| Landscape Partnership Scheme contribution                                   | £5,000   | £5,000                                | £5,000                               | £5,000   | £5,000   |                                      |   |
| Rivers match funding  | £4,919   | £4,666                                | £4,666                               |  | £4,666   | £5,724                               |   |
| To hold forward for rent & communal services in arrears                     |  |                                       |                                      |  | £10,104  |                                      |   |
| European Charter for Sustainable Tourism re-evaluation                      |  |                                       | £4,800                               |  | £4,450   | £620                                 |   |
| Match for HLF Resilient Heritage (if approved)                              |  |                                       |                                      |  |  | £5,735                               | £5,734  |
| <b>Total</b>  | <b>£47,094</b>                                   | <b>£53,329</b>                        | <b>£64,261</b>                       | <b>£5,000</b>                                    | <b>£58,299</b>                                       | <b>£55,547</b>                       | <b>£52,099</b>  |

2016-17

**RESERVE**

Year end

Unattached reserve

£137,191

Held forward for future commitments

£53,531

**TOTAL****£190,722**67%  
of annual core

| Income  | 2016-17               | 2017-18               | 2017-18                          | 2018-19              |       | 2019-20              |       |
|---|-----------------------|-----------------------|----------------------------------|----------------------|-------|----------------------|-------|
|   | year end<br>outturn   | revised<br>budget     | predicted<br>year end<br>outturn | outline<br>budget    | %     | outline<br>budget    | %     |
| Defra AONB Single Pot                             | £186,416              | £189,623              | £189,623                         | £192,884             | 68.9% | £196,202             | 72.6% |
| Shropshire Council                                | £40,830               | £40,830               | £40,830                          | £40,830              |       | £25,000              |       |
| Telford & Wrekin Council                          | £2,694                | £2,694                | £2,694                           | £2,694               |       | £2,694               |       |
| Earned income required into core                  | £37,175               | £49,795               | £34,079                          | £43,468              |       | £46,365              |       |
|   | <b>£267,115</b><br>0  | <b>£282,942</b><br>0  | <b>£267,226</b><br>0             | <b>£279,876</b><br>0 |       | <b>£270,261</b><br>0 |       |
| <b>RIVERS</b>                                     |                       |                       |                                  |                      |       |                      |       |
| WREN Biodiversity Action Fund                     | £58,469               | £59,378               | £59,378                          | £48,526              |       |                      |       |
| Woodland Trust                                    | £19,562               | £10,000               | £10,000                          | £10,000              |       |                      |       |
| Volunteer activity (in kind)                      | £14,209               | £5,000                | £5,000                           | £5,000               |       |                      |       |
| Landowner contributions (in kind)                 | £17,048               | £3,188                | £3,188                           | £3,188               |       |                      |       |
| Natural England match activity (agri-environment) | £16,250               | £16,250               | £16,250                          | £16,250              |       |                      |       |
| AONB Partnership cash match funding               | £4,919                | £4,666                | £4,666                           | £5,724               |       |                      |       |
| Severn Rivers Trust                               |                       |                       |                                  |                      |       |                      |       |
| Environment Agency                                | £23,000               |                       |                                  |                      |       |                      |       |
| Carried forward                                   | -£8,514               |                       |                                  |                      |       |                      |       |
| Brought forward                                   |                       | £4,588                | £4,588                           |                      |       |                      |       |
| Balance of earned income                          |                       |                       |                                  |                      |       |                      |       |
| Natural England                                   | £7,000                |                       |                                  |                      |       |                      |       |
|   | <b>£151,944</b><br>£0 | <b>£103,070</b><br>£0 | <b>£103,070</b><br>£0            | <b>£88,688</b><br>£0 |       |                      |       |
| <b>SHUTTLES</b>                                   |                       |                       |                                  |                      |       |                      |       |
| Ticket Income                                     | £2,795                | £2,500                | £3,082                           | £2,500               |       | £2,500               |       |
| Local Sustainable Transport Fund                  |                       |                       |                                  |                      |       |                      |       |
| Church Stretton Area Tourism Group                |                       | £500                  |                                  |                      |       |                      |       |
| Concessionary fare compensation                   | £4,535                | £4,300                | £3,814                           | £4,300               |       | £4,300               |       |
| Shropshire Council contribution                   | £15,000               | £7,500                |                                  | £7,500               |       | £7,500               |       |
| National Trust                                    | £5,000                | £5,000                | £5,000                           | £5,000               |       | £5,000               |       |
| Natural England                                   |                       |                       |                                  |                      |       |                      |       |
| Businesses - advertising                          |                       |                       |                                  |                      |       |                      |       |
| Brought forward                                   | £14,941               | £20,003               | £19,642                          | £15,125              |       | £14,721              |       |
| Carried forward                                   | -£20,003              | -£19,642              | -£15,125                         | -£14,721             |       | -£14,217             |       |
| Passenger donations                               | £263                  | £600                  | £700                             | £900                 |       | £900                 |       |
|   | <b>£22,531</b><br>£0  | <b>£20,761</b><br>£0  | <b>£17,113</b><br>£0             | <b>£20,604</b><br>£0 |       | <b>£20,704</b><br>£0 |       |
| <b>CORE TOTAL</b>                                 | <b>£441,589</b>       | <b>£406,773</b>       | <b>£387,409</b>                  | <b>£389,168</b>      |       | <b>£290,965</b>      |       |
| Total Defra grant & overall rate                  |                       | £189,623              |                                  | £192,884             | 49.6% | £196,202             | 67.4% |
| Total Defra grant to allocate                     |                       | £189,623              |                                  | £192,884             |       | £196,202             |       |

| <b>Income</b>   | 2016-17                                     | 2017-18                      | 2017-18                          | 2018-19                        | 2019-20                        |
|---|---|------------------------------|----------------------------------|--------------------------------|--------------------------------|
|   | year end<br>outturn                         | revised<br>budget            | predicted<br>year end<br>outturn | outline<br>budget %            | outline<br>budget %            |
| <b>CONSERVATION FUND</b>  |   |                              |                                  |                                |                                |
| Millichope Foundation   | £5,000                                      | to come under                |                                  |                                |                                |
| Friends of Shropshire Hills AONB  | £2,440                                      | new charity                  |                                  |                                |                                |
| Jean Jackson Charitable Trust   | £15,000                                     |                              |                                  |                                |                                |
| Other donations   | £300  |                              |                                  |                                |                                |
| Brought forward   | £260  |                              |                                  |                                |                                |
|   | <b>£23,000</b>                              |                              |                                  |                                |                                |
| <b>STIPERSTONES &amp; CORNDON HILL COUNTRY LANDSCAPE PARTNERSHIP SCHEME</b> |   |                              |                                  |                                |                                |
| Heritage Lottery Fund   | £260,151                                    | £353,262                     | £464,772                         |                                |                                |
| Jean Jackson Trust  | £38,000                                     |                              | £18,000                          |                                |                                |
| Historic England - Management Plans/grants match activity                   | £72,527                                     | £6,630                       | £49,560                          |                                |                                |
| Shropshire Council /Natural England match activity                          |   |                              |                                  |                                |                                |
| Natural England - agri-environment schemes match activity                   |   |                              |                                  |                                |                                |
| Powys County Council  | £5,000                                      | £5,000                       | £5,000                           |                                |                                |
| Shropshire Wildlife Trust   | £5,000                                      | £5,000                       | £5,000                           |                                |                                |
| Shropshire Hills AONB Partnership   | £5,000                                      | £5,000                       | £5,000                           |                                |                                |
| Natural Resources Wales   | £7,720                                      | £5,038                       | £5,044                           |                                |                                |
| WREN  | £34,650                                     | £77,136                      | £92,672                          |                                |                                |
| Arts funding  |   | £28,000                      | £19,000                          |                                |                                |
| Private contributions   | £18,671                                     | £7,144                       | £1,710                           |                                |                                |
| Volunteer time in kind  | £10,400                                     |                              |                                  |                                |                                |
| AONB Conservation Fund  | £2,095                                      |                              | £2,995                           |                                |                                |
| Shropshire Ornithological Society   |   |                              |                                  |                                |                                |
| Natural England   |   |                              | £16,000                          |                                |                                |
| Upper Onny Wildlife Group   |   |                              |                                  |                                |                                |
| National Trust  | £500  |                              |                                  |                                |                                |
| Carried forward   | £23,009                                     |                              |                                  |                                |                                |
|   | <b>£482,724</b>                             | <b>£492,210</b>              | <b>£684,753</b>                  |                                |                                |
| <b>GRAND TOTAL</b>  | <b>£947,313</b>                             | <b>£898,983</b>              | <b>£1,072,162</b>                | <b>£389,168</b>                | <b>£290,965</b>                |
| <b>MATCH REQUIRED &amp; UNATTACHED INCOME</b>                               |   |                              |                                  |                                |                                |
|   | 2016-17<br>predicted<br>year end<br>outturn | 2017-18<br>outline<br>budget |                                  | 2018-19<br>outline<br>budget % | 2019-20<br>outline<br>budget % |
| <u>Known sources of earned income</u>                                       |   |                              |                                  |                                |                                |
| LEADER income for Mgt & Admin & rent costs                                  | £3,443                                      |                              |                                  |                                |                                |
| Sale of books   | £1,276                                      | £1,300                       | £1,900                           | £1,200                         | £1,000                         |
| Officer time on projects  | £3,050                                      | £8,000                       | £6,398                           | £3,000                         | £3,000                         |
| Promotions Officer work for LPS   | £6,617                                      | £6,406                       | £6,406                           |                                |                                |
| Sustainable Business Officer work for LPS                                   | £4,051                                      | £6,000                       | £4,000                           |                                |                                |
| Sustainable Business Network membership fees                                | £828  | £400                         | £50                              |                                |                                |
| Buy Local earned income from project activity                               |   |                              | £25                              |                                |                                |
| Shuttles Management fee   | £1,030                                      | £981                         | £815                             | £924                           |                                |
| Meeting room hire   | £98   | £100                         | £0                               | £100                           | £100                           |
| SC contribution re LEADER income foregone                                   | £20,200                                     | £11,100                      | £11,100                          | £11,100                        | £5,100                         |
| Photocopier refund of incorrect charge                                      | £6,446                                      |                              |                                  |                                |                                |
| Rivers contribution to Admin & Management                                   | £2,226                                      | £2,226                       | £2,226                           | £2,226                         |                                |
| Environment Agency earned income (in Rivers above)                          |   | £2,000                       | £2,000                           |                                |                                |
| Natural England for opportunity mapping (in Rivers above)                   |   | £2,600                       | £2,600                           |                                |                                |
| Telford & Wrekin Council paid in advance                                    | £8,082                                      |                              |                                  |                                |                                |
| Admin and grant work for Conservation Fund                                  |   | £3,000                       | £3,000                           | £3,500                         | £3,500                         |
| Refund of accrual in error  |   | £8,514                       | £8,514                           |                                |                                |
| Service charge closing credit from Old Post Office                          |   | £1,634                       | £1,634                           |                                |                                |
| Underpaid rent from reserve   |   | £16,141                      | £16,141                          |                                |                                |
| <u>Possible sources of earned income</u>                                    |   |                              |                                  |                                |                                |
| Upland Commons project  |   |                              |                                  | £20,000                        | £20,000                        |
| Jean Jackson Trust  |   |                              |                                  |                                |                                |
| Woodland Trust  |   |                              |                                  |                                |                                |
| Other earned income/ savings target   |   |                              |                                  | £13,497                        | £19,399                        |
| <b>Total</b>  | <b>£57,346</b>                              | <b>£70,402</b>               | <b>£66,809</b>                   | <b>£55,547</b>                 | <b>£52,099</b>                 |
| Balance of earned income ( - is credit)                                     | -£10,252                                    | -£6,141                      | -£8,510                          | £0                             | £0                             |